Our clients come from a broad range of industry stakeholders including broadband operators, software service providers, hardware manufacturers, content providers, satellite operators, governments, industry associations, investment banks and investors.

Advantech Wireless

Name: ADVANTECH WIRELESS
Address: 657 Orly Avenue, Montreal, QC, H9P 1G1, Canada.
Tel: +1 514 420 0045
Fax: +1 514 420 0073
Email: info.canada@advantechwireless.com
Internet: www.advantechwireless.com
Contact: Cristi Damian

**Job Title:** Vice President, Business Development

Advantech Wireless is the leading wireless broadband communications solution provider for commercial, critical infrastructure & government and military clients. Our smarter solutions give clients the freedom to reach farther, to achieve reliable connectivity anywhere in the world, and accomplish critical missions of global significance. We design turnkey terrestrial and satellite communications solutions that maximize performance and minimize operational costs, all with uncompromising quality. With our customized approach, award-winning R&D and innovative engineering, we empower you to achieve excellence in communication, while you experience reduced CAPEX and OPEX overall.

Aguir & Marsiglia

Name: AGUIAR & MARSIGLIA
Address: Zentena 3175, C1425CCB, Buenos Aires, Argentina.
Tel: +54 11 4807 4555
Fax: +54 11 4802 5647
Email: henochaguiar@yahoo.com
Contact: Henoch Aguiar

**Consultancy based in Argentina and GVF Correspondent for the Southern Cone.**
As one of the three divisions of the Airbus Group, Airbus Defence and Space is Europe’s No. 1 defence and space company. Worldwide, it ranks second for space and is among the top ten defence companies. It employs more than 38,000 employees generating revenues of approximately euros 13 billion per year.

Composed of four business lines - Military Aircraft, Space Systems, Communication, Intelligence & Security (CIS) and Electronics - Airbus Defence and Space brings together a wide portfolio to continue to meet the complex needs of its customers, contribute to nations’ defence and security, and secure Europe’s sovereign and independent access to space.

Airbus Defence and Space provides a total satellite communications system capability in-house, from spacecraft and payload design, manufacture, test, launch and operations, to the complete communications system infrastructure.

Alkan Telecom is a leading telecommunication solution provider and system integrator that offers a wide-set of turnkey solutions to meet the ongoing demands of fixed and wireless operators in the Middle East and Africa. With regional presence in most of MEA countries, Alkan Telecom has always been able to support its clients’ business needs, from inception to completion, going through all phases from planning right through operation.

ATS is committed to the success of new and existing networks, application systems and organizations that employ broadband technologies, satellite and wireless communications, and information technology. Our experience in satellite communications, both in the space segment and ground segment, allows us to better assist clients that are considering how this medium can address earthly needs. Likewise, we fully understand the breadth and depth of the telecommunications infrastructure on the ground, including current and evolving standards such as wireless and cellular and the suppliers that offer the most desirable resources. We are experts in preparing program plans and cost-reduction analyses that provide a foundation for sound decisions. Other expertise includes RF design and radio wave propagation, satellite design and performance evaluation, and ground segment systems engineering.

APT Satellite Company Limited is a leading satellite operator in Asia-Pacific region. APSTAR commenced its operation in 1992. We currently own and operate five in-orbit satellites: APSTAR-5, APSTAR-6, APSTAR-7, APSTAR-7B (partial), and APSTAR-9 satellites, covering regions in Asia, Europe, Africa, Australia and Pacific islands which contain approximately 75 percent of the world’s population. We provide superior ‘one-stop-shop’ satellite transponder leasing, broadcast, Teleport and Network, as well as data centre services to broadcasters and telecommunication customers.
### Associate Member Profiles

**ARABIC AND ISLAMIC BROADCASTING UNION**

- **Name:** ARABIC AND ISLAMIC BROADCASTING UNION
- **Address:** Flat 5, Octave House, Wembley, Middlesex, HA9 0RH, UK.
- **Tel:** +44 208903 8896
- **Fax:** +44 208903 9880
- **Email:** info@aibu.tv
- **Internet:** www.aibu.tv

The Arab Islamic Broadcasting Union (AIBU), formed in 2013 in the United Kingdom, is an organization that represents members of the television and radio industry across the Arab and Islamic world. AIBU is a bridge, connecting the businesses, professionals and institutions involved in broadcasting across the Arab and Islamic world. It is an agent for innovation and growth. A trusted central resource, where the outside world can access quality content and accurate information. In addition, AIBU aspires to develop suitable areas of co-operation among members, including co-production for the exchange of broadcasting material. It will also provide a link between western IP operators and production houses, to ensure that impressive content generated in the Arab and Islamic world gets to see the light of day internationally.

**ARQIVA**

- **Name:** ARQIVA
- **Address:** Crawley Court, Winchester SO21 2QA, UK.
- **Tel:** +44 1962 823434
- **Email:** enquiries@arqiva.com
- **Internet:** www.arqiva.com
- **Contact:** Simon Beresford-Wylie
- **Job Title:** CEO

We provide much of the infrastructure behind television, radio, satellite and wireless communications in the UK. In fact, our engineers led the largest broadcast engineering project in UK history with the successful completion of the switchover from analogue to digital in 2012. Major broadcasters, such as the BBC, ITV and BskyB, as well as independent radio groups, depend on us to keep them connected to their customers. We’re also providing the connectivity for leading UK mobile network operators and many emergency services operators. We distribute content and data to homes across the length and breadth of the UK and keep British troops overseas in touch with their favourite football teams via live Sky Sports feeds.

But that’s not all. We have a presence in Ireland, mainland Europe, USA and further afield. For example, we provide satellite distribution services for Turner Broadcasting System, Inc. in the US and for France’s leading media company Canal+ Group. And our digital and satellite TV services keep the news flowing for the internationally renowned Al Jazeera Network.

**AVANTI COMMUNICATIONS**

- **Name:** AVANTI COMMUNICATIONS
- **Address:** Cobham House, 20 Black Friars Lane, London EC4V 6EB, UK.
- **Tel:** +44 207 749 1600
- **Email:** Contact Form
- **Internet:** www.avantiplc.com
- **Contact:** David Williams
- **Job Title:** Chief Executive Officer

Avanti Communications sells satellite data communications services to telecoms companies which use them to supply enterprise, institutional and consumer users. Avanti’s first satellite, called HYLAS 1, launched in November 2010 and was the first superfast Ka-band satellite launched in Europe. Avanti’s second satellite, called HYLAS 2, was launched in August 2012 and extends Avanti’s coverage to Africa, the Caucasus and the Middle East. Avanti also owns a multiband satellite called ARTEMIS, with a fourth and a fifth satellite under construction called HYLAS 3 and HYLAS 4.

**AVL TECHNOLOGIES**

- **Name:** AVL TECHNOLOGIES
- **Address:** 15 North Merrimon Avenue, Asheville, NC 28804, USA.
- **Tel:** +1 828 250 9950
- **Fax:** +1 828 250 9938
- **Email:** Contact Form
- **Internet:** www.avltech.com
- **Contact:** Krystal Dredge
- **Job Title:** Marketing Manager

AVL Technologies is a privately held US company specializing in the design, development, and production of mobile satellite antenna/positioner systems. With corporate headquarters based in Asheville, North Carolina and regional offices located in the UK and China, AVL is able to offer superior service and support to customers around the world. AVL provides systems integrators with positioner and complete antenna system products, product development and services that maximize the technical and commercial benefits for their customers with the cost, performance, quality and reliability requirements.

AVL provides solutions and support for satellite ground terminals for commercial, professional and military customers.

**ASIA PACIFIC ZONE SYSTEMS**

- **Name:** ASIA PACIFIC ZONE SYSTEMS
- **Address:** 13, Jalan Astaka U8/83, Seksyen U8, Bukit Jalil Selangor Darul Ehsan, Malaysia.
- **Tel:** +603 7846 2288
- **Fax:** +603 7846 5588
- **Email:** sales@zonesystems.net
- **Internet:** www.zonesystems.net/
- **Contact:** Lai Nam Onn

We are a premier provider and integrator of commercial satellite and terrestrial broadcast systems, maintaining readiness and providing daily operational services to customer’s broadcast systems worldwide.

**ASSI - THE INDOONESIAN SATELLITE ASSOCIATION**

- **Name:** ASSI - THE INDOONESIAN SATELLITE ASSOCIATION
- **Address:** Cisanggarung Street No. 2, 2nd Floor, Room 26, Bandung 40155, West Java, Indonesia.
- **Tel:** +62 22 452 1658
- **Fax:** +62 22 452 1657
- **Email:** admin@assior.id
- **Internet:** www.assior.id
- **Contact:** Dani Indra Widjanarko
- **Job Title:** Chairman

The Indonesian Satellite Association represents the local satellite industry and serves as the GVF’s Indonesian Correspondent.

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**ASISAT**

- **Name:** ASISAT
- **Address:** Insurgentes sur 421-B, Col. Hipodromo Condesa, 06170 Mexico, D.F.
- **Tel:** +52 5584 4550
- **Fax:** +52 500 0687
- **Email:** admin@assi.or.id
- **Internet:** www.assi.or.id

ASISAT is a Mexican organisation that represents its members in forums and conferences of the satellite industry, related to telecommunications, technical matters, DTH, regulatory and international affairs. The organization serves as the Mexico Correspondent for the GVF.

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throughout the world. AvL offers the world’s largest range of satellite antennas for vehicle-mount and flyaway applications. Thanks to state-of-the-art manufacturing capabilities, cutting edge designs and development, AvL antennas are extraordinarily sturdy, efficient, and reliable. In addition, AvL is well known for providing adept customization to meet specific needs and requirements.

Name: AZURE SHINE
Address: 1000 Gwan Fu Road, Pa Teh City, Taoyuan, 33455 Taiwan ROC.
Tel: +886 3 3613 393
Fax: +886 3 3613 877
Email: azure.shine@azureshine.com.tw
Internet: www.azureshine.com.tw

Azure Shire International Inc. founded in 1988, is a professional in designing and manufacturing high definition signal quality, Ka-band level and type approval VSAT satellite antennas. We pride ourselves on being the leading dish antenna supplier and researcher worldwide, and have remained faithful to this mission. This is confirmed by our customer’s response in all aspects including customer service, product reliability and technical support. Azure Shire is absolutely committed to delivering products that meet customer requirements for features, performance and quality. Moreover, we strive to be a reliable long term partner for our customers.

Name: BALKANTELEKOM
Address: Kisikli Caddesi, Haluk Turksoy Sokak, No 4/1 34662, Altunizade, Istanbul, Turkey.
Tel: +90 216 651 85 50
Fax: +90 216 651 85 60
Email: info@balkantelekom.net
Internet: www.balkantelekom.net

Balkan Telekom is a young and dynamic company that has been established by a group of professionals with a wealth of experience using satellite communications. The company’s main focus is to provide economical and reliable communication solutions to customers.

Balkan Telekom provides services in following countries and regions: Turkey, GIS countries, Central Asia, Middle East and Africa.

SpacePath Communications sales@space-path.com +44 (0) 1256 760525 www.space-path.com

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STA3318 Series BUC
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• Integrated L band & 10MHz ref
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• One of the smallest high power BUCs of its class

STR Series Indoor Touch screen Amplifiers
• 400W & 750W versions
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• Intuitive touch screen control
• Performance data display & events logging
• Automatic power control
• SNMP / Web browser

New products from a brand you can trust... and a company you’re going to hear a lot more from.

500W Ka Band
• Small, lightweight & efficient
• Both air & liquid cooled versions
• BUC options
• SNMP / Web browser
• 175W & 250W versions also available


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With corporate offices in Chicago, Boeing employs more than 165,000 people across the United States and in more than 65 countries. This represents one of the most diverse, talented and innovative workforces anywhere. Our enterprise also leverages the talents of hundreds of thousands more skilled people working for Boeing suppliers worldwide.

BHS Telecommunication provides satellite DTH services, space segment, terrestrial backbone and satellite communication infrastructures for the Middle East and North Africa. Currently BHS provides wide range of DTH services in Middle East, Europe, and USA over most hot spot satellites including Hotbird, Nilesat, Arabsat, Galaxy and Optus D2. Turnaround services via different satellites and terrestrial links are also being offered to serve the growing demand for broadcast and other services.

During last few years, BHS has expanded its range of services and satellite capacities, which includes several transponders with a wide range of fleets; our satellite services cover Australia, Asia, MENA Europe, Africa and USA through our facilities and partners.

Boeing is organized into two business units: Boeing Commercial Airlines and Boeing Defense, Space & Security. Supporting these units is Boeing Capital Corporation, a global provider of financing solutions. With corporate offices in Chicago, Boeing employs more than 165,000 people across the United States and in more than 65 countries. This represents one of the most diverse, talented and innovative workforces anywhere. Our enterprise also leverages the talents of hundreds of thousands more skilled people working for Boeing suppliers worldwide.

C-COM has developed Comm-on-the-Pause (COTP) antennas that operate in all major satellite bands (Ka, Ku, C, and X-band), in sizes (from 75cm to 2.4M) and in various formats (Driveaway, Flyaway and Fixed Motorized). The iNetVu® 7000 Controller series allows users in any vertical market to connect to any satellite in under 2 minutes, with just the push of a button, providing voice, video and data to users around the globe.

C-COM Satellite Systems Inc. is a world leader in the design, development and manufacture of commercial grade, fully motorized, auto-pointing mobile antennas (iNetVu®) for the delivery of broadband Internet to remote locations.

The company has been a pioneer in the one-button, auto-deploy VSAT market – with over 7,000 units in the field, in over 100 countries. The iNetVu® brand is synonymous with reliability, affordability and superior technology.

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Cisco is the worldwide leader in IT. The company has shaped the future of the Internet by creating unprecedented value and opportunity for our customers, employees, investors and ecosystem partners and has become the worldwide leader in networking - transforming how people connect, communicate and collaborate.

CISCO systems develops, manufactures and supplies innovative stabilised maritime VSAT antenna systems enabling vessels in motion on-line two-way satellite broadband communication. C2SAT antennas are made to cater for vessels operating in harsh and unfriendly environments. Our robust antennas are built on a 4-axis platform with a high pointing accuracy thus ensuring a long lifetime, low maintenance, and making sure that crews and passengers have a secure connection regardless if operating in still waters or the roughest seas.

ComSource, Inc. is a leading provider of engineering services, software development, interoperability testing, and equipment evaluation for the telecommunications industry. The company supports a wide variety of telecommunications projects including logistics, acquisition, site selection, infrastructure, testing,

design, and first-office simulation. ComSource performs research directed toward the discovery and application of innovative solutions to challenges within the telecommunications field. The consulting services offered by ComSource provide their customers with the best options for solving their communications needs. Employees are encouraged to gain unmatched knowledge of current and emerging technologies. ComSource specializes in GSM to include GPRS and EDGE. ComSource also supports CDMA, UMTS, WiFi, WiMax, PBXs, central office switching environments, SS7 MTP layers 2 and 3, TUP, ISUP, SCCP, TCAP, MAP, UNI to UNI compatibility, and ITU-T Q.780.

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Tel: +44 1727 832288
Fax: +44 208 7317982
Email: susan@comsys.co.uk
Internet: www.comsys.co.uk
Contact: Susan Bull
Job Title: Senior Consultant

COMSYS is a specialist telecommunications consultancy company that was founded in 1982. It publishes the VSAT Report known as the 'Bible' of the industry.

Name: COMTECH EF DATA
Address: 2114 West 7th Street, Tempe, AZ 85281, USA.
Tel: +1 480 333 2200
Fax: +1 480 333 2540
Email: sales@comtechefdata.com
Internet: www.comtechefdata.com
Contact: Sue Lassandro
Job Title: Director, Marketing

Comtech EF Data Corp., a subsidiary of Comtech Telecommunications Corp. (NASDAQ: CMTL), is the recognized global leader in satellite bandwidth efficiency and link optimization. The advanced communication solutions encompass the Heights Networking Platform, Advanced VSAT Solutions, Satellite Modems, RAN & WAN Optimization, Network & Bandwidth Management and RF products. The Company is recognized as a technology innovator, and has a reputation for exceptional product quality and reliability. The solutions enable commercial and government users to reduce OPEX/CAPEX and to increase throughput for fixed and mobile/transportable satellite-based applications.

Name: CPI SATCOM
Address: 811 Hansen Way, Palo Alto, CA 94304-1031, USA.
Tel: +1 905 877 0161
Fax: +1 905 877 5327
Email: satcommarketing@cpi.com
Internet: www.cpi.com/satsatcom
Contact: Wilco Bagchus
Job Title: Business Development Manager, Maritime/Energy Products

CPI has more than 50 years of experience in the advancement of solid state technology. The company now offers GaN-based BUCs up to 200 W in C-, X- and Ku-bands, as well as a host of GaAs-based BUCs from 8W to 200W.

In addition to a standard product line, CPI also offers custom form and fit solutions. CPI’s VSAT-related engineering and manufacturing capabilities are based in Boalsburg, PA (USA), Adelaide, SA (Australia), and Georgetown, Ontario (Canada), reflecting the company’s strong commitment to research and development.

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Fax: +1 905 877 5327
Email: satcommarketing@cpi.com
Internet: www.cpi.com/satsatcom
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Email: satcommarketing@cpi.com
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just over the Middle East, from the Indian Ocean to the Atlantic Ocean coast. This extensive coverage for all countries in the Middle East, Europe and Africa provides customers with an excellent range of geographic locations. Due to the strong signal obtained from the satellite, a fairly small antenna is used to get a reliable and fast Internet connection.

Name: EMC
Address: 3044 N. Commerce Parkway - Miramar, FL 33025 USA.
Tel: +1 954 538 4000
Email: info@emconnected.com
Internet: www.emconnected.com

EMC specializes in mission-critical communications and content for organizations and people on the move in the most remote locations. At sea, on land and in the air, the company provides seamless, reliable connectivity and access. EMC leverages its wholly-owned and operated satellite-terrestrial-cellular broadband network with fully meshed Multiprotocol Label Switching (MPLS) interconnected teleports. The company delivers mission-critical communications, Internet, live TV, on-demand video, voice, cellular and 3G/LTE services worldwide. EMC operates in 140 countries and runs 52 global field support centres. The established EMC team, in business for 35 years, with unprecedented infrastructure and 20+ patented technologies, delivers industry-first time and again. EMC hires and trains its own field engineers to flexibly deploy support quickly around the world. The company tailors its services for the most demanding users of mission-critical applications for the following sectors — energy, cruise and ferries; yachts; commercial shipping; mobile network operators; government; The United Nations (UN) and non-governmental organizations (NGOs); and global enterprises.

Name: EMEASAT
Address: 1306 King Street, Santa Cruz, CA 95060, USA.
Tel: +1 408 807 8515
Fax: +1 408 904 5240
Email: info@emeasat.com
Internet: www.emeasat.com
Contact: Mary Ellen Hannon
Job Title: Managing Director

EmeaSat supplies equipment and services for satellite communication and broadcasting systems. The products we deliver have been carefully selected. To assure our customers receive true value and excellent service we have narrowed down the list of brands we offer to include only those products that meet the highest standards of performance and reliability.

We see ourselves as a trusted and experienced supplier meeting customers’ needs with state-of-the-art equipment, services and solutions for delivery of voice, messaging, data and video over satellite. Long term customer satisfaction is our major goal and priority. From offices on two continents we offer round-the-clock service at any time you need it.

Name: EMP
Address: 145-157 St John Street, London EC1V 4PY, UK.
Tel: +44 207 099 5546
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Internet: www.uk-emp.co.uk
Contact: Paul Stahl
Job Title: Executive Director

The Global VSAT Forum (GVF) and Event Management Partners (EMP) comprise the collaborative partnership behind the Oil & Gas Communications conference series, and the Broadband Maritime conference series, as well as the West Africa Satellite Communications conference series and its vertical market applications modules focused on the West African Oil & Gas, Banking and GSM sectors.

Name: ES'HAILSAT
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Fax: +974 44 99 35 04
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Contact: Ali Ahmed Al-Kuwaiti
Job Title: President and CEO

Es’ha!Sat, The Qatar Satellite Company was established in 2010. Based in Doha, Qatar, the company owns and operates satellites to serve broadcasters, businesses and governments. Es’ha!l-1, which shares a spacecraft platform with the European satellite operator Eutelsat, was successfully launched on 29th August 2013. The satellite provides television, voice, Internet, corporate and government communications services across the Middle East and North Africa region and beyond. Es’ha!l-2 is currently under construction and will be launched to the 26 degrees East TV broadcasting hotspot in Q4 2016.

Name: EUROCONSULT
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Email: info@emeasat.com
Contact: Mary Ellen Hannon
Job Title: Managing Director

Euroconsult is the leading global consulting firm specializing in space markets. As a privately-owned, fully independent firm, we provide first-class strategic consulting, develop comprehensive research and organize executive-level annual summits and training programs for the satellite industry.

With over 30 years of experience, Euroconsult is trusted by 600 clients in over 50 countries. We rely on a multi-cultural team of over 30 full-time experts based in France, the United States, Canada and Japan, complemented by a network of senior affiliate consultants.

Name: EVERARD SOLUTIONS
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Contact: Paul Stahl
Job Title: Executive Director

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Name: GVF
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Fax: +1 408 904 5240
Email: info@emeasat.com
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We see ourselves as a trusted and experienced supplier meeting customers’ needs with state-of-the-art equipment, services and solutions for delivery of voice, messaging, data and video over satellite. Long term customer satisfaction is our major goal and priority. From offices on two continents we offer round-the-clock service at any time you need it.

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Contact: Paul Stahl
Job Title: Executive Director

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Contact: Paul Stahl
Job Title: Executive Director

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**Name:** EXPEDITION COMMUNICATIONS  
**Address:** 521 E. 1st Street - Long Beach, CA 90802, USA  
**Tel:** +1 877 410 8101  
**Email:** usha@expeditioncommunications.com  
**Internet:** www.expeditioncommunications.com  
**Contact:** Dean Eldridge  
**Job Title:** President & CEO  
Expedition Communications was founded upon delivering innovative yet affordable communications solutions. Our team of professionals is staffed with licensed and experienced communication experts specializing in installation and maintenance of VSAT, satellite internet services and other communication services. All of these are maintained and run by professional satellite providers, installers and other communication industry experts. Our founders have diverse histories in the satellite telecommunications industry and have created successive generations of satellite system design and integration.

**Name:** FRAUNHOFER IIS  
**Address:** Am Wolfsmantel 33, 91058 Erlangen, Germany.  
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**Fax:** +49 9131 776-2019  
**Email:** info@iis.fraunhofer.de  
**Internet:** www.iis.fraunhofer.de  
The Fraunhofer Institute for Integrated Circuits IIS is one of the world’s leading application-oriented research institutions for microelectronic and IT system solutions and services. By driving technology ideas and anticipating and inspiring the technologies and applications of tomorrow, we are playing a major role in maintaining Germany’s technological leadership.

**Name:** GEOFF DANIELL  
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**Fax:** +27 82 131 783 9184  
**Email:** geoff.daniell@gvf.org  
**Contact:** Geoff Daniell  
**Job Title:** Telecommunications Consultant  
Leading South African communications consultant and GVF correspondent for sub-Saharan Africa, Mr Daniell has many years of experience with satellite communications in the region.

**Name:** GESTION DE PROJETS INT’L  
**Address:** 188 FX Garneau, Boucherville, Quebec J 1B 6R6, Canada.  
**Tel:** +1 514 569 8049  
**Email:** db@advapro.com  
**Contact:** Denis Beaudoin

**Name:** GILBERT ADANUSA  
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**Tel:** +233 21 772 233  
**Fax:** +233 21 224 797  
**Email:** gilbert.adanusa@gvf.org  
**Contact:** Gilbert Adanusa  
**Job Title:** President  
Satellite communications consultancy services including support for market intelligence and promotion of partnerships for satellite systems and services, local representation, etc. Mr Adanusa, who previously worked as a regulatory advisor to the Ghana Ministry of Communications, also serves as the GVF’s West Africa Correspondent.

**Name:** GILL GOVIER LTD  
**Address:** Hinckworth, SG7 5HB, UK.  
**Tel:** +44 1462 743522  
**Email:** info@govieronline.co.uk  
**Internet:** www.govieronline.co.uk  
**Contact:** Paul Scardino  
**Job Title:** SVP, Sales Engineering and Marketing  
Globecom is a leading global provider of managed network communication solutions. Employing our expertise in emerging communication technologies we are able to offer a comprehensive suite of system integration, system products, and network services enabling a complete end-to-end solution for our customers. We believe our integrated approach of in-house design and engineering expertise combined with a world-class global network and our 24/7 network operating centres provides us with a unique competitive advantage. We are now taking this value proposition to selective vertical markets, including government, wireless, media, enterprise, and maritime. As a network solution provider we leverage our global network to provide customers with managed access services to the United States Internet backbone, video content, the public switched telephone network or their corporate headquarters, or government offices. We currently have customers for which we are providing such services in the United States, Europe, South America, Africa, the Middle East, and Asia.

**Name:** HELLAS SAT  
**Address:** Konstantinoupoleos 48, Koropi, GR-19400, Athens, Greece.  
**Tel:** +30 210 6159700  
**Fax:** +30 210 6645433  
**Email:** sales@hellas-sat.net  
**Internet:** www.hellas-sat.net  
**Contact:** Christodoulos Chatzopoulos  
**Job Title:** President and CEO  
Hellas Sat, is a leading satellite operator offering services in Europe, Middle East and South Africa. It was established in August 2001 and owns & operates the Hellas Sat 2 high power and advanced satellite located at 39°E, which was successfully launched in May 2003. In April 2013, Arabsat acquired a majority stake in Hellas Sat and the company is now a member of Arabsat Group. Hellas Sat 2 will soon be joined by two new powerful satellites HS-3 and HS-4. Hellas Sat 3 will replace the existing Hellas Sat 2 satellite and provide more growth capacities to its customers with diversified footprints in Europe, Middle East and Africa. In May 2015 the manufacturing process of the third satellite Hellas Sat 4 was started in Denver Colorado by Lockheed Martin. Hellas Sat 4 satellite will offer additional Ku capacity and redundancy services for Hellas Sat 3. Hellas Sat has signed the launch contract of Hellas Sat 4 satellite with ArianeSpace and the launch of Hellas Sat 4 satellite is expected to take place in 2017. Hellas Sat developed and offers a wide range of specialized broadcasting services, providing broadcasters and news channels with the dedicated capacity necessary for the delivery of video footage of news, sports and entertainment programs for point-to-multipoint transmission.
HorizonSat is headquartered strategically in the United Arab Emirates, from where it operates its state-of-the-art Network Operations Centre (backed by the Network Operation Centre at Horizon Teleports, Germany), maintaining uninterrupted transmission and high level of technical support on a 24/7 basis.

Ten years in the Pan-American telecommunications market, Hispamar satellites has become a reference in the sector, connecting the Americas as well as both sides of the Atlantic. The company aims to enable communication, information and knowledge through innovative and reliable satellite services, contributing to the development of the business of its customers and to provide quality services to the whole society, anywhere in the continent US and parts of Europe.

HISPASAT is the Spanish satellite communications operator, and leader in the distribution of content in Spanish and Portuguese. With 25 years of experience, the HISPASAT Group maintains an important presence on the Iberian Peninsula and in Latin America, where it is now the fourth satellite operator. HISPASAT has solidly positioned itself in high growth markets and has a stable strategic client base. HISPASAT distributes more than 1,250 television and radio channels through its powerful fleet of satellites and is a key driver for the Spanish aerospace industry.

Established in 2001, HorizonSat has strengthened its presence in these regions. Our systems are reliable and deliver a trouble-free track for broadcasters and content owners who have to cater to large audiences around the world. With access to an array of satellites, HorizonSat currently operates on Eutelsat, ABS, APSTAR and Azercom satellites. Our broad range of services include managed broadband solutions, iDirect networks (with and without VNO), IP trunking, VoIP and GSM backhauling, Media and Broadcast services including video distribution, contribution and turnaround.

HorizonSat’s customized solutions suit varying needs of our clients, which include large corporations, government sector, telecom operators, TV broadcasters and Internet Service Providers (ISPs). HorizonSat operates its own uplink facilities (teleport) from Flamengo, Brazil. With a redundant core network and backbone connectivity, it guarantees 99.9 percent uptime.

Hispamar satellites has become a reference in the sector, connecting the Americas as well as both sides of the Atlantic. The company aims to enable communication, information and knowledge through innovative and reliable satellite services, contributing to the development of the business of its customers and to provide quality services to the whole society, anywhere in the continent US and parts of Europe.

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HorizonSat’s customized solutions suit varying needs of our clients, which include large corporations, government sector, telecom operators, TV broadcasters and Internet Service Providers (ISPs). HorizonSat operates its own uplink facilities (teleport) from Flamengo, Brazil. With a redundant core network and backbone connectivity, it guarantees 99.9 percent uptime.
**INFORMA**

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Informa operates at the heart of the Knowledge & Information Economy. It is one of the world’s leading business intelligence, academic publishing, knowledge and events businesses.

**INTEGRASYS**

**Address:** Esquilo, Las Rozas, 28230 Madrid, Spain.

**Tel:** +34 91 631 6846

**Fax:** +34 91 631 7156

**Email:** info.sales@integrasyss-a.com

**Internet:** www.integrasyss-a.com

**Contact:** Alvaro Sanchez

**Job Title:** Sales Manager

INTEGRASY S.A. is a privately owned SME software development, engineering and integration company specialising in the telecommunication and broadcasting markets. It was founded in 1990 by a group of Hewlett-Packard engineers - developers of automated RF & microwave test systems and software, starting as a turnkey project company specialising in software developments for measurement automation in distributed environments. Since then INTEGRASYS has evolved towards today’s company, offering a wide range of signal monitoring products for different telecom services.

**INTELLIAN TECHNOLOGIES**

**Address:** 18-7, Jinwisan-dan-ro, Jinwi-myeon (Chungho-ri), Gyeonggi-do 17709, Korea.

**Tel:** +82 31 379 1000

**Fax:** +82 31 377 6185

**Email:** sales@intelliantech.com

**Internet:** www.intelliantech.com

Intellian is a leading global provider of stabilized satellite antenna systems. Built upon our patented RF, stabilization and tracking technologies, our products support a wide range of industries, including Commercial Marine, Offshore Energy, Defense & Intelligence and Luxury Yachting. Our comprehensive range of antenna systems includes Satellite TV, VSAT, Global Xpress and FleetBroadband solutions.

**INTELSAT GENERAL CORPORATION**

**Address:** 7900 Tysons One Place, Suite 12, McLean, VA 22102, USA.

**Tel:** +1 703 270 4200

**Email:** sales.inquiries@intelsatgeneral.com

**Internet:** www.intelsatgeneral.com

**Contact:** Sot Butler

**Job Title:** Vice President, Satellite Networks & Space Services

We provide a wide range of secure communications solutions for commercial and government applications that allow you to make your networks more flexible, reliable and resilient. We offer you far more than satellite bandwidth, using our unmatched technical know-how and global reach to craft unique solutions suited to your requirements. Our fleet of approximately 30 satellites and some 36,000 miles of terrestrial fibre link your network to our strategically located teleports and PoPs worldwide, allowing you to meet all of your communications needs, from routine to mission critical. Based in McLean, VA, we are an indirect, wholly owned subsidiary of Intelsat S.A., the world’s largest and most experienced provider of fixed and mobile satellite services. Intelsat General operates pursuant to a Department of Defense proxy agreement and has maintained a facility security clearance for over 10 years.

**INTERNET SOLUTIONS**

**Address:** The Campus, Le Mans Building, 57 Sloane Street, Bryanston, South Africa.

**Tel:** +27 011 575 1000

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**Internet:** www.is.co.za

**Contact:** Saki Misaikos

**Job Title:** Managing Director

Internet Solutions (IS) is a Pan-African telecoms service provider to public and private sector organisations that have, or want to establish a presence on the African continent. We have been providing innovative end-to-end telco solutions and related services for more than 20 years. Today, IS is at the forefront of Internet Protocol-based technologies and we build solutions and services tailored to the increasingly complex demands of organisations across the enterprise, public sector, global carrier and growing small-to-medium business sectors.

As a wholly owned subsidiary of the Dimension Data Group and part of NTT, IS leverages its infrastructure and global footprint to support organisations with the rapid deployment of emerging technologies.

**INTERSPUTNIK**

**International Organization of Space Communications**

**Address:** 2nd Smolensky per. 1/4, 121099 Moscow, Russia.

**Tel:** +7 495 641 4420

**Fax:** +7 495 641 4440

**Email:** dir@intersputnik.com

**Internet:** www.intersputnik.com

**Contact:** Vadim Belov

**Job Title:** Director General

The Intersputnik International Organization of Space Communications (Intersputnik, Organization) was established under the intergovernmental Agreement of November 15, 1971 on the Establishment of the Intersputnik International System and Organization of Space Communications (Intersputnik Agreement). It is an international organization headquartered in Moscow. Today, the Organization’s 26 member states represent virtually all geographic regions from Central America to South-East Asia and from Europe to Africa.
Intersputnik’s core business is satellite capacity leasing to telecommunications companies, broadcasters and corporate customers under contracts with satellite system operators. Through its subsidiary Isatel, the Organization offers full-scale services including installation and operation of satellite telecommunications networks.

Intersputnik’s main distinction and decisive advantage lies in the fact that it is an all-purpose supplier of satellite capacity and technological solutions helping customers to choose from a broad variety of different systems present in the global market and get all information they need from a single source.

Unrivalled experience of successful operation of satellite systems is Intersputnik’s principal asset and the availability of the Organization’s own spectrum and orbit resource its recipe for success. Using this resource Intersputnik implements full-scale projects deploying satellites in its own positions to cover the fastest growing regions with swelling demand for satellite services.

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Contact: Bryan J. Hartin
Job Title: Executive Vice President, Sales & Marketing

Iridium Communications Inc. is the only satellite communications company that offers truly global voice and data communications coverage. A technology innovator and market leader, Iridium, in collaboration with its vast partner network, is advancing the way global enterprises conduct daily mission-critical activities in collaboration with its vast partner network, is advancing the world’s largest commercial constellation – operate as a fully meshed network.

Reaching across land, sea, and air, including the polar regions, Iridium® solutions are ideally suited for industries such as maritime, aviation, government/military, emergency/humanitarian services, mining, forestry, oil and gas, heavy equipment, transportation and utilities. Iridium also provides service to subscribers from the U.S. Department of Defense, as well as other civil and government agencies around the world. Iridium sells its products, solutions and services through a network of service providers and value-added dealers.

Name: IRWIN COMMUNICATIONS
Address: 1750 K Street NW, Suite 350,
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Irwin Communications is an international telecommunications consultancy specializing in satellite communications and its role in information and communications technology. For over 20 years, the company has helped its clients develop new products, enter new markets, establish strategic relationships, obtain market information and increase the efficiency of their communications systems. Our experience in broadcasting, private networks, distance learning, DTH, digital signage, VSATs and satellite broadband is unmatched.

Name: ISAT AFRICA
Address: PO Box 500459 105, Building 10,
Dubai Internet City, Dubai, UAE.
Tel: +971 4 3695050
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Internet: www.isatafrica.com

iSAT Africa is a UAE based company and a subsidiary of Wananchi Group Holdings, a fast growing fixed satellite service provider in Africa. iSAT’s satellite solutions, backed by powerful satellites, teleport infrastructure and latest chosen technology solutions are unique in the industry, whether it’s for transmission of video, data or voice services.

Name: ITC GLOBAL
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Texas 77007, USA.
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Email: sales@itcglobal.com
Internet: www.itcglobal.com
Contact: Joe Spytek
Job Title: CEO

ITC Global was founded in 2001 to bring carrier grade telecommunications and networking technologies to developing markets and remote and harsh locations. The company vision and mission are simple. Build the world’s best satellite communications provider by offering the best technical solutions, backed by the best customer service in the industry. We specialize in satellite-based communications, for industrial operations in extreme environments, including deep water energy exploration, remote mining and transpacific shipping. ITC Global is a major provider of satellite communications networks to the mining industry and among the top three providers to the oil & gas industry.

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Contact: Bruce Olcott
Job Title: Partner

Bruce Olcott has a broad range of experience in communications law and policy. His practice focuses on regulatory and transactional issues involving wireless and wireline services, including satellite, cellular, internet, fibre-optic, and broadband communications technologies. Bruce has assisted clients in developing innovative commercial and private communications services and in securing domestic and international authorizations for the acquisition, construction, and operation of networks. He represents clients in rule makings and consultations before regulatory authorities, often seeking the elimination of legal and regulatory barriers to the provision of new communications services.
Associate Member Profiles

Name: KNIGHT SKY
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Tel: +1 240 252 1950
Email: Sales@knight-sky.com
Internet: www.knight-sky.com
Contact: David Meadows
Job Title: Vice President, SATCOM Programs
Knight Sky provides a full range of satellite and wireless services to enable reliable and scalable global broadband IP connectivity to the military, federal agencies, state and local governments and commercial and non-profit organizations. In addition to our wide selection of industry-leading products and subscription services, we offer custom solutions, turnkey implementation and full lifecycle support for military and defense communications, emergency response and management, disaster recovery and continuous operations, remote location and mobile unit communications, asset tracking, monitoring and event gathering, and news and broadcast services. With our complement of contract vehicles, including GSA Schedule 70, Custom 5 Satellite Communications Solutions - Small Business (CS2-SB), and SatCom II, we offer our state and federal customers’ flexible and easy access to a comprehensive range of satellite solutions.

Name: KOLAGEN TELECOM
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Tel: +225 22 41 12 68
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KOLAGEN TELECOM West Africa is part of the GVF community providing Internet and satellite communication services to NGOs, government services and corporate companies in Cote d’Ivoire. KOLAGEN TELECOM West Africa is a SatADSL solution main distributor for Ivory Coast and BePartner for Newtec in the region.

With its internal skilled resources (all GVF certified), KOLAGEN TELECOM West Africa also acts as a service integrator in the West and Central Africa region, enabling satellite service providers to get deeper down in the value chain to meet customer “end-to-end” and full managed service requirements.

Name: KYMETA
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Email: info@kymetacorp.com
Internet: www.kymetacorp.com
Contact: Nathan Kundtz, Ph.D
Job Title: President & CEO
Kymeta is commercializing a new, innovative software-enabled metamaterials-based electronic beamforming antenna for satellite communications. Kymeta has been named by CNBC to its annual list of the world’s 50 most disruptive companies for two consecutive years. Kymeta was selected by Future in Review as a 2014 FiRe Starter company. Boats, planes, cars - if it moves, Kymeta is the antenna solution that will keep it connected. Anywhere. The company is based in Redmond, Washington and operates on a worldwide basis.

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Internet: www.lintasarta.net
Contact: Alfi Asman
Job Title: Business Director
Founded in 1988, Lintasarta is one of the most comprehensive and advanced Information and Communication Technology service providers in Indonesia, connecting businesses throughout the length and breadth of the archipelago, bringing data communication, business information services and Internet even to remote areas.

Name: LIQUID TELECOMMUNICATIONS LTD
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Tel: +230 466 7620
Fax: +230 467 8263
Email: info@liquidtelecom.com
Internet: www.liquidtelecom.com
Contact: Nic Rudnick
Job Title: CEO
Liquid Telecom is the leading independent data, voice and IP provider in eastern, central and southern Africa. It supplies fibre optic, satellite and international carrier services to Africa’s largest mobile network operators, ISPs and businesses of all sizes. It also provides payment solutions to financial institutions and retailers, as well as award winning data storage and communication solutions to businesses across Africa and beyond. Put simply, we connect people.

Name: LONDON SATELLITE EXCHANGE
Address: 31 rue des Cosmonautes, 31402 Toulouse Cedex 4, France.
Tel: +33 5 62 19 62 19
Email: Contact Form
Internet: www.airbusdefenceandspace.com
The London Satellite Exchange is a wholly owned division of Airbus Defence and Space and is the commercial satellite capacity procurement centre for Airbus Defence and Space and its Paradigm Secure Services division in Britain, which handles the Skyenet services contract. The Milsatcom capacity in UHF and X-band also is managed by LSE.

Name: MAHDI BAGH COMPUTERS PVT LTD
Address: Plot #9, Angel Apartment, Kalyani Nagar, Pune - 411 006, Maharashtra, India.
Tel: +91 20 26658831
Email: service.support@mbcin.com
Internet: www.mbcin.com
Mahdi Bagh Computers belongs to the highly acclaimed and prestigious Mahdi Bagh Group of Companies which has been in business for over 118 years, and is recognized as one of the oldest and most reputed business houses. We are an ISO 9001:2000 certified company for SATCOM systems and services. Ours is the One-Stop-Shop, addressing the entire value chain in the ground segment related to satellite communication. Getting your VSAT network up and running quickly is our priority. Our team of qualified and experienced professionals ensures meeting time schedules and high quality workmanship to benchmark industry standards. We started out by questioning the way things are done and being single-minded...
in our determination to improve them. Everything we do is driven by a simple yet powerful belief that everyone in Africa has the right to be connected. Over the last decade, this vision has helped us change the face of communications in the region.

Name: MAJU NUSA SDN BHD
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Contact: Ab Jabar Ab Rahman
Job Title: Director

Incorporated in September 1993, Maju Nusa Sdn Bhd is a company specializing in the provision of IP telecommunications solutions. Through strategic alliances with our international principals, we have evolved to become a specialist in providing sophisticated state-of-the-art All IP based and Industry leading Telecommunications solutions. Maju Nusa Sdn Bhd carries Network Service Provider (NSP), Network Facility Provider (NFP) and Application Service Provider (ASP) licenses awarded by SKMM (MCMC) and is involved in various projects under managed services, satellite networks and mobile data.

Name: MAXIS BERHAD
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Tel: +60 03 2330 7000
Email: ir@maxis.com.my
Internet: www.maxis.com.my
Contact: Ms. Audrey Ho
Job Title: Investor Relations

We are the leading communications service provider in Malaysia, enabling individuals, families and businesses to do more in an Always On world. As our customers increasingly immerse themselves in an ever-expanding universe of connected applications, we are obsessed with providing an unmatched end-to-end Internet experience – bringing together advanced always-on connectivity and always great tech care. Our customers enjoy a superior Internet experience, make voice calls and text, and immerse themselves in an ever-expanding universe of connected applications on the most advanced cellular network, encompassing 3G and 4G LTE technologies.

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Email: info@media-broadcast.com
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Contact: Wolfgang Breuer
Job Title: CEO

On account of its multi-platform network infrastructure, MEDIA BROADCAST can provide the entire media world from a single source – development, planning, structure and operation. Our range of services extends across the entire media value chain, from production of content to its distribution to different receivers. Because we support all platforms and devices, and the various standards and technologies, our services are consistently convergent and of the highest quality. The central pillar of this comprehensive spectrum is our own Next Generation Network (NGN), which has been designed for high-speed and availability and is continuously being developed. This real-time compatible IP network not only transmits audiovisual media, but also data and speech.

Name: MERCANTILE COMMUNICATIONS
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Internet: www.mos.com.np
Contact: Amod Pratap Rana
Job Title: Senior Manager Telecommunications

Mercantile has been at the forefront of the Internet evolution and is a cutting edge Internet Service Provider (ISP) in Nepal. Mercantile pioneered the concept of providing Internet Service in Nepal when the popularity of Internet was just beginning in the United States of America. Mercantile in fact has become the first company that led the nation in introducing new and appropriate information technology by giving individuals and small businesses the ability to use the Internet as a tool to make their lives more productive and their businesses more profitable.

Mercantile is continually developing a new and innovative suite of services that make it a faster, easier and smarter Internet experience.

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Email: Contact Form
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Contact: Richard Byrne
Job Title: Senior Vice President

MITRE is a not-for-profit organization that operates research and development centers sponsored by the federal government. We operate FFRDCs—federally funded research and development centers—which are unique organizations that assist the United States government with:

- Scientific research and analysis;
- Development and acquisition; and
- Systems engineering and integration.

We also have an independent research program that explores new and expanded uses of technologies to solve our sponsors’ problems.

MITRE is chartered to work in the public interest. We have no commercial interests. We have no owners or shareholders, and we can't compete for anything except the right to operate FFRDCs. This lack of commercial conflicts of interest forms the basis for our objectivity. We also have the ability to acquire sensitive and proprietary information from the government and industry to inform our work. These organizations are able and willing to share data because they know we won't use it for a competitive advantage.

Moreover, because we operate multiple FFRDCs, we foster a culture of knowledge sharing. We apply what we learn from addressing one sponsor's challenges to similar issues faced by other federal agencies. This means when sponsors engage with us, they have access to all the minds of MITRE.

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Fax: +27 12 345 3828
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MOBAX Group (Pty) Ltd is a leading African telecommunication technology group based in South Africa. With a track record stretching over many years, the Mobax Group is recognised for its delivery of professional and high quality engineering, project as well as technical services to telecommunication network operators and corporate clients in Africa.
MT MECHATRONICS GMBH
Name: MT MECHATRONICS GMBH
Address: Weberstraße 21, 55130 Mainz, Germany.
Tel: +49 6131 2777-0
Fax: +49 6131 2777-205
Email: info@mt-mechatronics.de
Internet: www.mt-mechatronics.com
Contact: Dr. Jens Bornmann/Lutz Steners
Job Title: Managing Director
MT Mechatronics, located in Mainz, Germany, provides global services as prime contractor for design, development, system integration, commissioning, training, maintenance and operations for communication and deep space antennas, radio and optical telescopes, mechatronic equipment for research institutions, launching facilities for the European space program and large medical systems for the next generation of particle cancer therapies. With over fifty years experience in the telescope and antenna business MT Mechatronics has assembled a highly qualified team of engineers and experts with all relevant capabilities and experience to provide the best value and highest quality for your Mechatronic product.

NATIONAL ASSEMBLY OF SATELLITE COMMUNICATIONS (NASC)
Name: NATIONAL ASSEMBLY OF SATELLITE COMMUNICATIONS (NASC)
Address: PO Box 176, Mospochamt, 101000, Russia.
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Email: NASC@rscc.ru
Internet: www.npnsac.ru
Contact: Rogozin Leonid Semenovich
Job Title: CEO
NASC is the satellite industry association for the Russian Federation. The organisation promotes improved regulatory approaches, heightens awareness of the key role played by satellite communications and serves as the GVF’s Russian correspondent.

ND SATCOM
Name: ND SATCOM
Address: Graf-von-Soden-Strasse, 88090 Immenstaad, Germany.
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Fax: +49 7545 939 8780
Email: info@ndsacom.com
Internet: www.ndsatcom.com
Contact: Dietmar Riedel
Job Title: Head of Business Development and Sales
ND SatCom is a leading global supplier of satellite-based broadband VSAT modems, as well as broadcast, government and defense communication network and ground station solutions. As a systems integrator, we base our networks on our flagship product, the SKYWAN platform, an advanced MF-TDMA VSAT system for establishing wide-area corporate networks. The latest addition - SKYWAN 5G - touts unique features, from flexible topologies (star to mesh networks) and powerful performance to its compact portable design.

NEWTEC
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Email: sales@newtec.eu
Internet: www.newtec.eu
Contact: Serge Van Herck
Job Title: CEO
For over 30 years Newtec has developed satellite communication equipment and technologies for broadcast, government and defense, IP trunking and consumer and enterprise VSAT. Our dedicated team meets industry standards with efficient, scalable and economical solutions. Through our expertise and in cooperation with our customers we make the world a safer, more informed and connected place.

NILESAT
Name: NILESAT
Address: PO Box 72, 6th of October City, Egypt.
Tel: +202 38400145
Fax: +202 38400402
Email: marketing@nilesat.com.eg
Internet: www.nilesat.com.eg
The Egyptian Satellite Company, Nilesat, is a joint-stock company operating under the Free Zone Law in 6th of October City, and the name of a series of Egyptian communications satellites. It was established in 1996 to operate Egyptian satellites, associated ground control stations and uplinking facilities. It has launched 2 satellites to the 7° West orbital neighbourhood (Nilesat 101 and Nilesat 102), and launched its second generation satellite, NILESAT 201 in August 2010.

NORTHERN SKY RESEARCH
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Email: info@nsr.com
Internet: www.nsr.com
Contact: Christopher Baugh
Job Title: President
NSR is a global leader in providing satellite industry Market Research and Consulting Services to clients around the world. Founded in 2000, NSR specializes in analysis of growth opportunities across four core satellite industry sectors: Satellite Communications, Broadcast & Digital Media, Hybrid & Emerging Applications, Commercial Space.
NSR’s expert consultants are located globally and possess over 120 years of combined industry experience. The NSR advantage is our true global reach with in-depth local knowledge.

MT MECHATRONICS GMBH
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Internet: www.mt-mechatronics.com
Contact: Dr. Jens Bornmann/Lutz Steners
Job Title: Managing Director
MT Mechatronics, located in Mainz, Germany, provides global services as prime contractor for design, development, system integration, commissioning, training, maintenance and operations for communication and deep space antennas, radio and optical telescopes, mechatronic equipment for research institutions, launching facilities for the European space program and large medical systems for the next generation of particle cancer therapies. With over fifty years experience in the telescope and antenna business MT Mechatronics has assembled a highly qualified team of engineers and experts with all relevant capabilities and experience to provide the best value and highest quality for your Mechatronic product.

NEWTEC
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Internet: www.newtec.eu
Contact: Serge Van Herck
Job Title: CEO
For over 30 years Newtec has developed satellite communication equipment and technologies for broadcast, government and defense, IP trunking and consumer and enterprise VSAT. Our dedicated team meets industry standards with efficient, scalable and economical solutions. Through our expertise and in cooperation with our customers we make the world a safer, more informed and connected place.

NILESAT
Name: NILESAT
Address: PO Box 72, 6th of October City, Egypt.
Tel: +202 38400145
Fax: +202 38400402
Email: marketing@nilesat.com.eg
Internet: www.nilesat.com.eg
The Egyptian Satellite Company, Nilesat, is a joint-stock company operating under the Free Zone Law in 6th of October City, and the name of a series of Egyptian communications satellites. It was established in 1996 to operate Egyptian satellites, associated ground control stations and uplinking facilities. It has launched 2 satellites to the 7° West orbital neighbourhood (Nilesat 101 and Nilesat 102), and launched its second generation satellite, NILESAT 201 in August 2010.

NORTHERN SKY RESEARCH
Name: NORTHERN SKY RESEARCH
Address: One Mifflin Place, Suite 400, Cambridge, MA 02138, USA.
Tel: +1 617 674 7743
Email: info@nsr.com
Internet: www.nsr.com
Contact: Christopher Baugh
Job Title: President
NSR is a global leader in providing satellite industry Market Research and Consulting Services to clients around the world. Founded in 2000, NSR specializes in analysis of growth opportunities across four core satellite industry sectors: Satellite Communications, Broadcast & Digital Media, Hybrid & Emerging Applications, Commercial Space.
NSR’s expert consultants are located globally and possess over 120 years of combined industry experience. The NSR advantage is our true global reach with in-depth local knowledge.
NSR clients range from start-ups to market leaders in various sectors of the satellite & telecommunications industry. The common theme across our clientele is the requirement for unbiased, actionable analysis that provides each client with the intelligence it cannot find elsewhere.

Name: OMNIACCESS
Address: Parc8it Technology Park, Blaise Pascal Street s / n, W Building, 2nd floor, 07121, Palma de Mallorca, Balearic Islands, Spain.
Tel: +34 971 22 19 79
Email: sales@omniaccess.com
Internet: www.omniaccess.com
Contact: Carlos Carbajal
OmniAccess has thrived from being an innovator in marine networks and mobile VSAT communications. Our visionary managers rely on the engineering and product development team to turn a sketch on the drawing board into a great product. The scope of expertise is as wide as the depth of their knowledge. Ranging from programming code, RF engineering, satellite technology, AV system design to advanced networking skills.

Name: ON CALL COMMUNICATIONS
Address: 19631 Descartes, Foothill Ranch, CA 92610, USA.
Tel: +1 949 707 4729
Fax: +1 949 588 1250
Email: sales@occsat.com
Internet: www.occsat.com
On Call Communications is a leading provider of IP based mobile satellite solutions. Since the early 1990’s we have been providing video, voice, fax, and internet communications for both short term and permanent installations throughout the world. Over the years our services have evolved from sending satellite engineers out into the field to set-up and to operate large fly away systems supporting events such as phone call home services for our troops during the first Gulf War to press pool communications during NATO operations in Bosnia to central business district and suburban local access networks. These networks provide the company with an advanced technology platform capable of delivering integrated communications, information and entertainment services.
Optus became a wholly-owned subsidiary of SingTel on 30 August 2001 and was listed on the Australian Stock Exchange on 10 September 2001.

Name: PLANET COMMUNICATIONS ASIA CO., LTD.
Address: 157 Soi Ramindra, 34 Ramindra Road, Tarang Bangkhen, Bangkok 10230, Thailand.
Tel: +66 2792 2400
Fax: +66 2792 2400
Email: Contact Form
Internet: www.planetcomm.com
Contact: Prapat Rathierkarn
Planet Communications Asia Public Company Limited, located in Bangkok, Thailand was founded on April 27, 1994. Our mission from the outset was to provide the professional services such as consultancy, development and implementation of satellite communication solutions for public and private sectors. With our proven knowledge, expertise and experience, we offer the total solutions covering multiple technology areas which are telecommunications, broadcast-digital TV, PlanetComm products and PlanetComm services. We represent world-class vendor products such as Codan, Comtech, Cisco, Thales and Thomson etc. Furthermore, we maintain our customer satisfaction by providing professional pre-sales, implementation and after-sales services. We are an authorized and certified Codan repair center in Asia and equipped with the full range of test equipment and capability to provide maintenance and repair services for other RF components such as GE, Comtech, Thinkom etc.

Name: OPTUS
Address: 1 Lyonpark Road, Macquarie Park, NSW, 2113, Australia.
Telephone: +612 9342 7800
Email: Contact Form
Internet: www.optus.com.au
Contact: Robert Parcell
Job Title: Managing Director, Wholesale & Satellite
Optus serving over ten million customers each day, Optus provides a broad range of communications services including mobile, telephony, business network services, Internet and satellite services, as well as subscription television. Since commencing operations in 1992, Optus has invested more than A$17 billion in the construction of fixed, mobile and satellite networks, including central business district and suburban local access networks. These networks provide the company with an advanced technology platform capable of delivering integrated communications, information and entertainment services.

Name: ONLIME
Address: Bexon 2, 31855 Aerzen, Germany.
Tel: +49 5154 937 1500
Fax: +49 5154 937 1010
Email: info@onlime.com
Internet: www.onlime.com
Contact: Irina Petrov
Job Title: Vice President Marketing
Onlime is leading the way in providing high quality, secure and reliable business communications to customers across the globe. Premium quality Internet, secure data connectivity and VoIP are delivered over VSAT or fibre to mining, enterprise, government, military, oil & gas, banking, NGO and many other customer groups.
Extensive satellite coverage, across Europe, Africa, the Middle East, Central Asia through the Caribbean and South America, as well as dedicated access to a growing network of fibre links and with a range of the latest technology platforms, wherever an organisation is in the world, allow Onlime to provide an unrivalled communications environment for business.
With a philosophy of being “closer to the customer” Onlime has a dedicated team of professionals based in offices in Germany, the United Kingdom, Italy, India, Sierra Leone, Angola, DR Congo, South Africa, USA and UAE. The technical hub in Germany is a fully manned disaster recovery facility with a help desk running 24/7 and Onlime delivers customers the peace of mind, knowing wherever they may be doing business, whatever time of day or night a rapid response is guaranteed.

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Tel: +66 2792 2400
Fax: +66 2792 2400
Email: Contact Form
Internet: www.planetcomm.com
Contact: Prapat Rathierkarn
Job Title: President & CEO
Planet Communications Asia Public Company Limited, located in Bangkok, Thailand was founded on April 27, 1994. Our mission from the outset was to provide the professional services such as consultancy, development and implementation of satellite communication solutions for public and private sectors. With our proven knowledge, expertise and experience, we offer the total solutions covering multiple technology areas which are telecommunications, broadcast-digital TV, PlanetComm products and PlanetComm services. We represent world-class vendor products such as Codan, Comtech, Cisco, Thales and Thomson etc. Furthermore, we maintain our customer satisfaction by providing professional pre-sales, implementation and after-sales services. We are an authorized and certified Codan repair center in Asia and equipped with the full range of test equipment and capability to provide maintenance and repair services for other RF components such as GE, Comtech, Thinkom etc.

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Name: PRO BRAND INTERNATIONAL
Address: 1900 West Oak Circle, Marietta, Ga 30062, USA.
Tel: +1 770 423 7072
Fax: +1 770 423 7075
Email: sales@pbigroup.com
Internet: www.pbigroup.com
Contact: Jim Crownover
Job Title: CEO
Pro Brand is a leading designer and developer of advanced antenna and RF systems for the satellite, telecommunication, and telematics sectors. Pro Brand serves the leading North and South American DBS operators, wireless carriers, and has extensive expertise in related verticals such as very small aperture terminals. Through its in-house engineering design team combined with advanced R&D labs, state-of-the-art feed range and an indoor compact antenna range, Pro Brand offers shortened time to market and a complete end-to-end solution.

Name: PROCOMSAT
Address: Cooperative El Djamila, Ruel Olof Palme, Hydra Algiers, Algeria.
Tel: +213 21 54 86 18
Fax: +213 21 54 86 19
Email: Contact Form
Internet: www.procomsat.com
PROCOMSAT provides hardware and support to its clients who are professionals in the industry, mainly broadcasters, telecom operators and solution integrators; suppliers of VSAT equipment, radio microwaves, broadcast, backhauling, GSM, IPTV / SMATV ... enabling them to have quick reliable solutions and communications in the most remote geographical areas difficult to access. PROCOMSAT has resources and premises in Algeria (North and South), Libya and Europe, to facilitate storage and fast import of equipments and spare parts as well as their maintenance.

Name: RCS COMMUNICATIONS
Address: Logali House, High Amarat, Juba, Republic of South Sudan.
Tel: +249 955 900 555
Email: info@rcs-communication.com
Internet: www.rcs-communication.com
Initially concentrating on radio communication, hence the name (Radio Communication Services). Shortly thereafter, the addition of mobile satellite equipment broadened the RCS product offering and to date it remains a focus of RCS to evaluate and add the latest and best performing products and services to the portfolio.
Several branches were opened in the East of Congo in 1998, mostly as a result of word of mouth. In 2001 the DRC operations were centralized with the opening of an office in Kinshasa. Meanwhile, more and more South Sudanese clients wanted support closer to home, which resulted in the establishment of RCS-South Sudan in Juba in 2006 from where a diverse client base across the country is served.
Through working with professional partners, RCS has since extended its presence beyond Uganda, DRC and South Sudan, widening our presence in Africa and beyond.

Name: REDS2
Address: Carr. Mex-Toluca #1725-F6, Col. Palo Alto, Mexico City, DF 05110, Mexico.
Tel: +52 55 5570 3973
Fax: +52 55 5570 3973
Email: ventas@red52.com
Internet: www.red52.com
Contact: Sergio Murillo
RED Five Two, S.A. de C.V. is a Mexican licensed satellite telecommunications provider, known throughout Latin America by their trade name, REDS2. The company was founded in 1999 by Sergio Murillo and Esperanza Hernandez with a clear vision to provide its customers with outstanding value added connectivity services, teleport services, occasional and full time space segments for data, voice, and video applications, as well as Internet access and tele-education content. REDS2’s field engineers are certified by all the major VSAT platforms, and provide training and certification to new entrants in the field.
The company is often called upon for VSAT installations, maintenance, and emergency repairs by major carriers throughout entire Latin American region. The company recently added terrestrial fibre optic connectivity services to its line-up of world class offerings. The company serves corporate, government, and military customers through their proprietary technology and infrastructure, and operates one of the most advanced network operations centres in the region. Services include C/Ku uplink truck service, voice, video, and data links, full teleport services, including video uplink and turnaround, pre and post production, fibre optic terrestrial circuits, regulatory licensing and permitting, VSAT installations, site surveys & maintenance. Stocking spares service including iDirect, ROMANTIS, & Hughes HUB services.

**RIGNET**

**Job Title:** Interim CEO and President

*Marty Jimmerson*

**Contact:**

*Internet:* www.rig.net

**Fax:** +1 281 674 0101

**Tel:** +1 281 674 0100

**Email:** sales@rig.net

**Address:** 1880 S. Dairy Ashford, Suite 300, Houston, TX 77077, USA.

RigNet provides the oil and gas industry with managed full teleport services, including video uplink and turnaround, pre and post production, fibre optic terrestrial circuits, regulatory licensing and permitting, VSAT installations, site surveys & maintenance. Stocking spares service including iDirect, ROMANTIS, & Hughes HUB services.

The cornerstone of RigNet’s high-performance reputation is unwavering customer service. RigNet provides Fully Managed Services for all customers. This includes all installation, testing, hardware, connections, a simple all-inclusive day rate for all services, live 24x7 monitoring and technical support for every customer, on-site service and the highest performance standards of any business communications services provider.

**Name:** ROSE COMMUNICATIONS

**Address:** Mercurio 31, 28224-Pozuelo, Madrid, Spain.

**Tel:** +34 91 325 21 96

**Fax:** +34 91 325 21 96

**Email:** josesena@iies.es

**Contact:** Julian Sesena Navarro

**Job Title:** Consultant

Julian Sesena Navarro acts as the GVF’s Spanish Correspondent. Rose has three main areas of activity: e-commerce, engineering projects on telecommunications and development of corporate webs and Internet consultancy services.

**Name:** RPC TELECOMMUNICATIONS

**Address:** Lion House, Market Place, Hadleigh, Suffolks IP7 5DN, UK.

**Tel:** +44 1473 487040

**Fax:** +44 1473 357888

**Email:** info@rpctelecom.com

**Internet:** www.rpctelecom.com

**Contact:** Mark C J Posen

**Job Title:** Managing Director and Principal Engineer

RPC Telecom was founded in August 1993 by Mark C J Posen, a former manager at British Telecom’s Satellites and Lines Division. Bringing together a number of former colleagues from British Telecom, RPC Telecom aimed to capitalise on the wealth of knowledge and experience that these senior people had acquired through significant periods of employment within BT. RPC Telecom has, since 1993, carried out radio, TV and satellite communications consulting assignments for a range of clients and undertaken a wide range of study projects.

**Name:** RHEA GROUP

**Address:** Avenue Pasteur 23 B-1300 Wavre, Belgium.

**Tel:** +32 10 487 250

**Fax:** +32 10 452 507

**Email:** Contact Form

**Internet:** www.rheagroup.com

**Contact:** Gianluca Cerrone

**Job Title:** Business Development Engineer

RHEA is a rapidly growing organisation operating in Europe and Canada. Top clients include the European Space Agency, EUMETSAT, EU, Airbus DS, CERN and many others.

Since 1992, RHEA has supported a wide range of space missions, such as cometary, planetary and Moon missions, meteorology, climate monitoring, communications and navigation. The contribution to Rosetta’s space operations and the provision of software to the largest ever NATO Cyber Defence exercise are some of the latest company achievements.

RHEA is building its success on the passion and exceptional talent of its employees. Over 20 nationalities are represented in RHEA’s workforce with the majority holding a university degree at postgraduate level. RHEA is a member of the ADGA RHEA Group of Companies that employs more than 800 engineers and scientists worldwide.

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### Satellite Markets & Research

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**Tel:** +1 626 931 6395

**Fax:** +1 425 969 2654

**Email:** info@satellitemarkets.com

**Internet:** www.satellitemarkets.com

**Contact:** Virgil Labrador

**Job Title:** Editor-in-Chief

SatelliteMarkets.com is a free online service providing subscribers with news analysis, industry forecasts and market intelligence, covering the key trends on the global satellite communications market. This free service includes online access to the very latest insights and analysis, searchable archives, and PDF access to the Satellite Executive Briefing magazine.

### Satellite Evolution Group

**Name:** SATELLITE EVOLUTION GROUP

**Address:** 1 Langhurstwood Road, Horsham, West Sussex, RH12 4QD, UK.

**Tel:** +44 1483 631 706

**Fax:** +44 1403 273 972

**Email:** richard@satellite-evolution.com

**Internet:** www.satellite-evolution.com

**Contact:** Richard Hooper

**Job Title:** Publishing Director

The Satellite Evolution Group is a multimedia information and marketing platform for the global satellite industry. Our portfolio comprises a webportal, html newsletters, magazines, yearbooks, CD-ROMs and the only true video industry news channel. Our market-leading publications Satellite Evolution Asia, Satellite Evolution EMEA and Global Military Communications, have established themselves as the definitive voice of the industry around the globe.

### Satnews Publishers

**Address:** 800 Siesta Way, Sonoma, CA 95476 USA.

**Tel:** +1 707 939 9306

**Fax:** +1 707 939 9235

**Email:** design@satnews.com

**Internet:** www.satnews.com

**Contact:** Silvano Payne

**Job Title:** Publisher

Satnews is a leading provider of satellite news, publications, research and other satellite industry information in both commercial and military enterprises worldwide. Satnews is pleased to offer a range of products and services to satellite professionals, including free daily news and magazines.

### SatProf

**Address:** 113 S. Columbus St, Suite 311, Alexandria, VA 22314, USA.

**Tel:** +1 703 548 6777

**Fax:** +1 214 237 5131

**Email:** Contact Form

**Internet:** www.satprof.com

**Contact:** Ralph Brooker

**Job Title:** President

SatProf was founded by satellite ground system engineering industry veterans to meet the need for accessible training for satellite communications technical professionals. SatProf offers standard and custom web-based learning material and technical support for satellite installers, technicians, engineers, and managers.

### SatWays

**Address:** 4040 Mills Road Sharpsburg, Maryland 21782, USA.

**Tel:** +1 301 432 6863

**Fax:** +1 301 560 5505

**Email:** Sales@Satways.com

**Internet:** www.satways.com

SatWays provides telecommunication solutions to domestic and international clients. Our highly trained staff provides total solutions for your telecommunication needs. We are a telecommunication management corporation; Our services are focused on design, implementation, and operations of small and large networks.

We also offer consulting to clients looking for an independent audit of their network, design efficiency, proper utilization of bandwidth, process and procedures of operations, and billing information gathering for just-on-time billing. We are located in the Washington DC Metro area.

### Sematron

**Address:** Sandpiper House, Aviary Court, Wade Road, Basingstoke, Hampshire RG24 8GX, UK.

**Tel:** +44 1256 812 222

**Fax:** +44 1256 812 666

**Email:** sales@sematron.com

**Internet:** www.sematron.com

**Contact:** Glenn Toal

**Job Title:** Marketing & Product Manager

Over the past 20 years we have built a substantial reputation as a supplier of RF, microwave and digital technology. We have been designing, supplying and implementing solutions globally for the telecoms, enterprise, defence, avionics, new media, broadcast and mobile & wireless sectors.

In satellite communications we are the largest supplier of equipment for ground stations and the largest UK distributor for timing, test and measurement equipment. Our network products help build infrastructure, monitor performance and can provide optimization.

In broadcast, within the contribution and distribution sectors:
SIGNALHORN AG
Illerstrasse 15, D-71522 Backnang, Germany.
Tel: +49 (0) 7191 971 0
Fax: +49 (0) 7191 971 100
Email: sales@signalhorn.com
Internet: www.signalhorn.com
Contact: Robert J. Kuebbener
Job Title: Chairman & CEO

Signalhorn has its genesis in the Swiss PTT earth station and was established over 40 years ago in Leuk, Switzerland. That facility today is one of two Signalhorn state-of-the-art technical centres delivering global turnkey satellite communications solutions for corporate, government, NGO and vertical market customers. Through the intervening decades the company underwent several management and name changes stemming from mergers and acquisitions. Satynx in 2002 as a joint venture between SES, Gilat and Alcatel. Satlynx GE in 2007 and GE Satcom in 2010.

SINGTEL SATELLITE
31 Exeter Road, Com Centre, Singapore 239732.
Tel: +65 6838 3732
Fax: +65 6334 6110
Email: contact@singtel.com
Internet: www.singtel.com/satellite
Contact: Tan Tian Seng
Job Title: Director, Capacity Management and Business Development, Satellite

Singtel Satellite is a global provider of one stop satellite communications and ICT solutions. Leveraging on our telecommunications infrastructure, we are particularly strong in harnessing infocomm technology for innovative solutions for enterprises in industries such as broadcasting, banking, energy, maritime, government agencies and more.

With more than 35 years of experience in fixed satellite services, we have established a satellite footprint that covers Asia, Middle East and Africa. We own three teleport that point to more than 30 satellites and are supported by an extensive terrestrial network of more than 200 Point of Presence (PoPs) in over 160 global cities.

SIS LIVE
2 Whitehall Avenue, Kingston, Milton Keynes MK10 0AX, UK.
Tel: +44 1908 865 252
Email: Contact Form
Internet: www.sislive.tv
Contact: David Meynell
Job Title: Managing Director

SIS LIVE is Europe’s largest supplier of satellite uplinks. In the UK, we provide contracted digital satellite services to all the major broadcasters — BBC, ITV, Channel 4, Five, Good Morning Britain, Sky News and Sky Sports.

SIS LIVE is also the only company with multiple regional bases throughout the UK. Since our first live non-sport broadcast of the fall of the Berlin wall back in 1989, we have become a major force in the uplink and satellite news gathering (SNG) markets. From a handful of vehicles our fleet has grown and now numbers approximately 128 uplink trucks and additional flyaway units.

We cover over 100,000 hours of satellite links each year for worldwide events.

SIS LIVE operates two broadcast teleports, located at

MediaCityUK in Manchester and Milton Keynes. Our teleports are robust, resilient and secure, providing essential connectivity to broadcasters, with direct access to the global satellite market. Our dedicated network operations centre (NOC) is operational 24hrs a day, 365 days a year. This facility provides monitoring and switching for both satellite and ground based communications and can carry out the most complex routing tasks.

SKY PERFECT JSAT CORPORATION
14-14 Akasaka, 1-chome, Minato-ku, Tokyo 107-0052, Japan.
Tel: +81 3 5571 7138
Fax: +81 3 5571 1703
Email: Contact Form
Internet: www.sptvjsat.com
Contact: Ryuji Sasaki
Job Title: General Manager, Global Business Division Space & Satellite Business Group

SKY Perfect J SAT Corporation is a leader in the converging fields of communications and broadcasting. It is Asia’s largest satellite operator with a fleet of 16 satellites, and Japan’s only provider of satellite communication services and multi-channel pay TV broadcasting. SKY Perfect J SAT’s satellite communications services, which cover Japan and the rest of Asia, as well as Oceania, Russia, Middle East, Hawaii and North America, play a vital role in supporting safety, security and convenience for society as a whole. In addition, SKY Perfect J SAT delivers a broad range of entertainment through the SKY PerfecTV! Platform: the most extensive in Japan with a total of 3.4 million subscribers.

The company will launch JCSAT-14 on an upcoming 2H in 2015, and will further expand its international business by providing the top-drawer service and extensive coverage over the Asia-Pacific.

Today, the satellite communications business has capitalized on its superior position in the market to offer services, expand market share, and compete and/or partner with global powerhouses.

The multi-channel pay TV broadcasting business has entered an era in which companies must be able to bring an integrated capacity to bear, answering consumer demand for better CS digital broadcasting and flexible transmission routes (mobile, IP and other), all within an environment in which the march toward broadband in various media formats is driven by continuously advancing technologies.
Name: SKY-STREAM  
Address: Internet City, Building #14, Sheikh Zayed Road, Dubai, UAE.  
Tel: +971 4 391 3377  
Fax: +971 4 390 8720  
Email: info@sky-stream.com  
Internet: www.sky-stream.com  
Contact: Riyad Al Adely  
Job Title: Managing Director

SkyStream provides state-of-the-art connectivity solutions for enterprises in the UAE and the surrounding areas of the Middle East. When you need laser sharp connections for your mission critical operations, there is no other company as committed as SkyStream. We offer a Satellite Internet connection that is unsurpassed in reliability and performance even in the most remote areas. We make sure that your systems and processes can proceed seamlessly while we maintain a secure and streamlined connection for your business.

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The SMI Group is a highly professional, independent and global event producing company that specialises in business to business conferences, workshops, masterclasses, training and online communities.

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The client base of our global legal practice spans every type of business, both private and public, worldwide. We advise a diverse mix of clients, from Fortune 100 and FTSE 100 corporations to emerging companies and from individuals to local and national governments. In the private sector, we provide the full range of legal advice required to implement practical strategies and resolve disputes. In the public sector, we counsel governments on privatization of whole industries and on establishment of regulatory systems under which new private businesses can compete.
We are the only manufacturers using compression moulding techniques based in India. The combination of low cost manufacturing in India and most advanced technique of manufacturing VSAT antennas gives us an edge over our competitors.

SUMERU is now the largest VSAT antenna supplier in India. SUMERU has a state of the art integrated facility from product design to product delivery. Our holistic design approach involving RF parameter design, mechanical structures, packing, warehousing and logistics provides cost efficiency. Our highly experienced in house design team and captive manufacturing facilities for antenna, distinguishes us from others.

Launched in 1996 and achieving leadership position in the domestic market, we are now going global with products for all regions of the world. Our extensive product range from 0.76 m to 6.3 m size and frequencies of operation from C-band to Ka-band, we are confident of addressing every segment and regions of the world. Our extensive product range from 0.76 m to 6.3 m size and frequencies of operation from C-band to Ka-band, we are confident of addressing every segment and.

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Our antennas are rugged yet simple in construction to provide ease of installation. This is reinforced by our VSAT service provider client coverage of 100 percent in India and majority market share for the products manufactured by us.

We are the only manufacturers using compression moulding techniques based in India. The combination of low cost manufacturing in India and most advanced technique of manufacturing VSAT antennas gives us an edge over our competitors.
Even the smallest village has radio, TV and a telephone link to the outside world, and all settlements with a population of more than 70 have broadband Internet and GSM mobile phone service. TELE Greenland A/S employs approximately 460 staff. The head office is in Nuuk, and we have divisions in every town in Greenland.

**TELE Greenland A/S**

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- **Contact:** Kjell Aksberg
- **Job Title:** CTO

Telenor Satellite owns and operates the THOR satellite fleet, positioned at 1° West, which provide high-powered and high-quality satellite capacity throughout Europe, the Middle East and Africa. Transmitting more than 700 digital TV and radio channels, and reaching close to 18 million TV homes across Europe, 1°West offers one of the fastest-growing platforms for video distribution in Europe and is the leading provider of satellite broadcast services in the Nordic region. Furthermore, 1° West has a long tradition and a leading position in Northern Europe for maritime VSAT, delivering data and enterprise services to the main service providers in maritime mobile satellite communications.

With the launch of our latest satellite THOR 7, Telenor Satellite looks to increase its presence and expand its regional coverage to support the growing requirements of its broadcast and enterprise customers.

**TELESPAZIO**

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Telespazio, a joint venture between Finmeccanica (67 percent) and Thales (33 percent), is one of the world’s leading players in satellite services. The company, headquartered in Rome (Italy), employs approximately 2,500 people, relying on an international network of space centres and teleports, and operating worldwide through many subsidiaries and joint ventures. Telespazio is a leading company in sectors that are becoming increasingly important to public institutions, business operators and consumers. Its activities range from the design and development of space systems to the management of launch services and in-orbit satellite control, from Earth observation services, integrated communications, satellite navigation and localization, to scientific programmes. Telespazio now covers the whole space market value chain through its four business units: Satellite Systems & Applications, Satellite Operations, Geoinformation, and Networks & Connectivity.

**TERRAPINN**

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Nothing beats the experience of meeting people face-to-face to gain inspiration, to learn and to do business. At Terrapinn, we curate events that stimulate the brain, spur creativity and facilitate meeting. Our conferences are major industry gatherings focusing on strategy, innovation and technology and our trade exhibitions are marketplaces for global business.

**TESACOM**

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Tesacom is the leading provider in Latin America in integrated telecommunications solutions for remote areas, providing service to major government agencies, defence and humanitarian aid organizations; businesses and individuals of markets and river maritime, oil & gas, agriculture, mining, energy, tourism and transport, among others. With offices in Argentina, Brazil, Chile, Paraguay, Panama, Peru, Uruguay and Venezuela, Tesacom offers a wide range of integrated communications solutions, including voice, data and text messages via satellite. The company also offers a complete portfolio of value-added applications, including network integration, monitoring and control of assets, location of vehicles, vessels and integrations M2M developed as to all the aforementioned sectors. Tesacom has Customer Service in Spanish, Portuguese and English 24/7, 365 days a year.
Thaicom is one of Asia Pacific’s leading satellite operators, providing end-to-end broadcast and media, as well as broadband and data services to DTH operators, TV broadcasters, ISPs and telcos across the region. Thaicom’s satellites include THAICOM 4 (IPSTAR), THAICOM 5, THAICOM 6 and THAICOM 7. THAICOM 8 is scheduled for launch in 2016.

ThinKom, established in 2000, is focused on enabling our customers to provide global connectivity through our innovative and cutting edge antennas. Our current antenna offerings operate in the X, K, Ka and Q frequency bands and we continue to expand our library of antenna offerings. Our patented VICTS and CTS technologies are incorporated in our extremely low probability of detection are key advantages. In addition to being low profile, the efficiency of our apertures result in operating significantly below what is possible with other low profile antennas offered in the marketplace.

Türksat is one of the world’s leading companies providing satellite communications through the satellites of Türksat as well as the other satellites. Providing services for voice, data, internet, TV, and radio broadcasting through the satellites across a wide area extending from Europe to Asia, Türksat is able to provide flexible solutions aimed at customers’ needs in regions where no terrestrial infrastructure is available. Bringing different languages and cultures together by means of its global solutions in satellite communications, Türksat provides cable broadcasting services as well for its domestic subscribers through its existing cable infrastructure. Furthermore, Türksat operates the e-Government Portal within the scope of its information services and conducts projects for the provision of public services electronically.

Ultrasat is one of the few companies that currently operate global monitoring networks that comprise sites on every continent. These intercontinental networks leverage Ultrasat’s experience and expertise in complete turnkey solutions where Ultrasat manages everything from design through components acquisition to installation and ongoing operations and maintenance. Ultrasats teleport in Denmark can access more than 100 satellites in the geosynchronous arc from 55° West to 70° East as a gateway to all organizations that need reliable access and satellite communications networks.

Ultra comprises a group of expatriates and local consultants in various countries with a unique track record of establishing and managing business both in their own territories but also across the Asian-Pacific region.

Ultra Electronics, GigaSat is an industry leader for mobile and flyaway satellite earth stations with a focus on wireless broadband communications as the core technology. Formally the Giga-Group, the company was formed in 2001 and acquired by Ultra Electronics in 2012. The business has won several prestigious awards including the Queens Award for Industry in 2005 & 2012 and a European Space Agency award for Research and Development in 2006. Supporting an impressive customer list including the BBC, CNN, and Al Jazeera - GigaSat has the
technical resources to undertake virtually any ground based satellite communications project.

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The UNISAT is a company dedicated to providing specialized technical services of consulting and professional training in telecommunications, TV, network and Internet, with long history of performance with organizations in the public and private sectors in Brazil and abroad. UNISAT is the GVF’s Brazil Correspondent.

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